

PRESS RELEASE

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Fast-Growing American Pacific Implements Additional TradeIT Modules

Company to use Internet-based Product Manager, Sampling Management and Commercialization modules across US, China and other overseas operations to accelerate product development and improve quality.

KIRKLAND, WA and SAN FRANCISCO, CA, April 22, 2003 - [American Pacific Enterprises L.L.C.](#), a leading supplier of branded bedding, bath and window products such as Nautica and Dockers, and [Global Trading Systems, Inc.](#), today announced the licensing and implementation of three more modules of the TradeIT software solution to improve collaboration and management of product development and commercialization activities at American Pacific worldwide.

American Pacific licensed TradeIT's on-line, Internet-based Sourcing Manager module in 1999. Live for several years, APE's offices in China, Pakistan, India and Turkey have immediate visibility of production orders. Sourcing Manager also allows staff in these satellite offices to update production status, inspection details and quality alerts and outbound shipment details. The distribution center in Ohio also uses TradeIT's Inspection feature to help ensure superior quality for its clients.

Global Trading Systems is a leading developer of on-line product life cycle management solutions for consumer goods companies. GTS applications synchronize globally distributed product teams to make them more effective and streamline products into integrated processes across their life cycle to speed development, commercialization and production time, boost quality and set the stage for greater innovation.

"We partnered with Global Trading Systems back in 1999 to automate our global sourcing process and now we are looking to them to help us implement collaborative automation as far up the design process as possible", said Greg Block, CEO. "With their collaborative tools, we will be able to develop potential lines, build and review bills of materials, sample product, project costing, analyze margins and sourcing scenarios for commercialization as a single team. Timeliness, quality and price are crucial to our continued success, so making sure that product designs, material information and product approvals ripple effectively through our organization is vital", he added.

“American Pacific is at the forefront of the home textiles industry in terms of global sourcing capabilities and technology to support that environment. With TradeIT’s product data, sample and line management modules, they will now have a product-oriented, collaborative solution to drive the pre-Order processes as well,” Janet Kelley Amico, Director at Global Trading Systems said. “If 70-80% of the cost of a goods is locked up during the product design process, as many experts have stated, then implementing a collaborative solution such as TradeIT will drive APE’s cost overheads down even more, even as they get improved provides visibility and the ability to move product more rapidly to market”, she added.

About American Pacific

With innovative design and merchandising talent, excellent sourcing capabilities, and most of all, a proven track record of building top quality brands, American Pacific is a leader in the home fashions industry. Founded in 1984, the company designs, sources, markets and distributes innovative bedding, bath and window products under a broad array of brands both wholly owned and licensed. American Pacific is headquartered in San Francisco, CA with sales offices in New York, distribution facilities in Ohio and sourcing offices in China, India, Pakistan and Turkey.

About Global Trading Systems

Global Trading Systems has been serving the consumer goods industry since 1995 and is a leading provider of collaborative product development, commercialization and sourcing management applications for consumer goods companies engaged in global trade. The company tailors its applications to the industries it serves. Clients include [K-Swiss](#), [AmAsia International](#), [American Pacific Enterprises, L.L.C.](#), [Ariat](#) and [Nina Footwear](#).

Global Trading Systems is headquartered in Kirkland, Washington, with offices in Boston, Taiwan and China.

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